CorePlus

2025-2026




THAT'S WHAT AMWAY'S DEDICATED TO.
THAT WHERE WE GO, YOU GO. BECAUSE WE'RE PARTNERS TOGETHER.
ようこそ本書へ
(Youkoso, honsho e.)



HELLO AMWAY LEADERS,

Happy New Fiscal Year 2026!

We are entering the new year with the same spirit, that is to help more people achieve a better life. Change always starts with ourselves. When we continue to grow, we can also create positive impacts for others.

Through the **Daily Nutrition**, let's invite our families and those closest to us to meet their daily nutritional needs, from their protein intake, digestive health, to achieving a balanced lifestyle with the support of Amway products. Amway Indonesia will continue to support alongside this journey through education, training, active communities, and the Belanja Pintar program.

In 2027, Amway Indonesia will celebrate its 35th anniversary, and in 2029, Amway Global will mark 70 years of success. This long journey is proof that the Amway business is built on the **Founders Fundamentals**, a solid foundation, as well as **Amway Values**, that continue to guide our direction and enthusiasm to this day.

In line with the spirit of **Road to AI35 for a Better Future**, let's create a brighter future by generating more new leaders. With the support of the **Core Plus PY26 Incentives**, we will develop more Platinums, Emeralds, and Diamonds, who will bring Amway Indonesia to a higher level.

Believe that with collaboration and sincerity, every step we take together will yield meaningful results for many people.

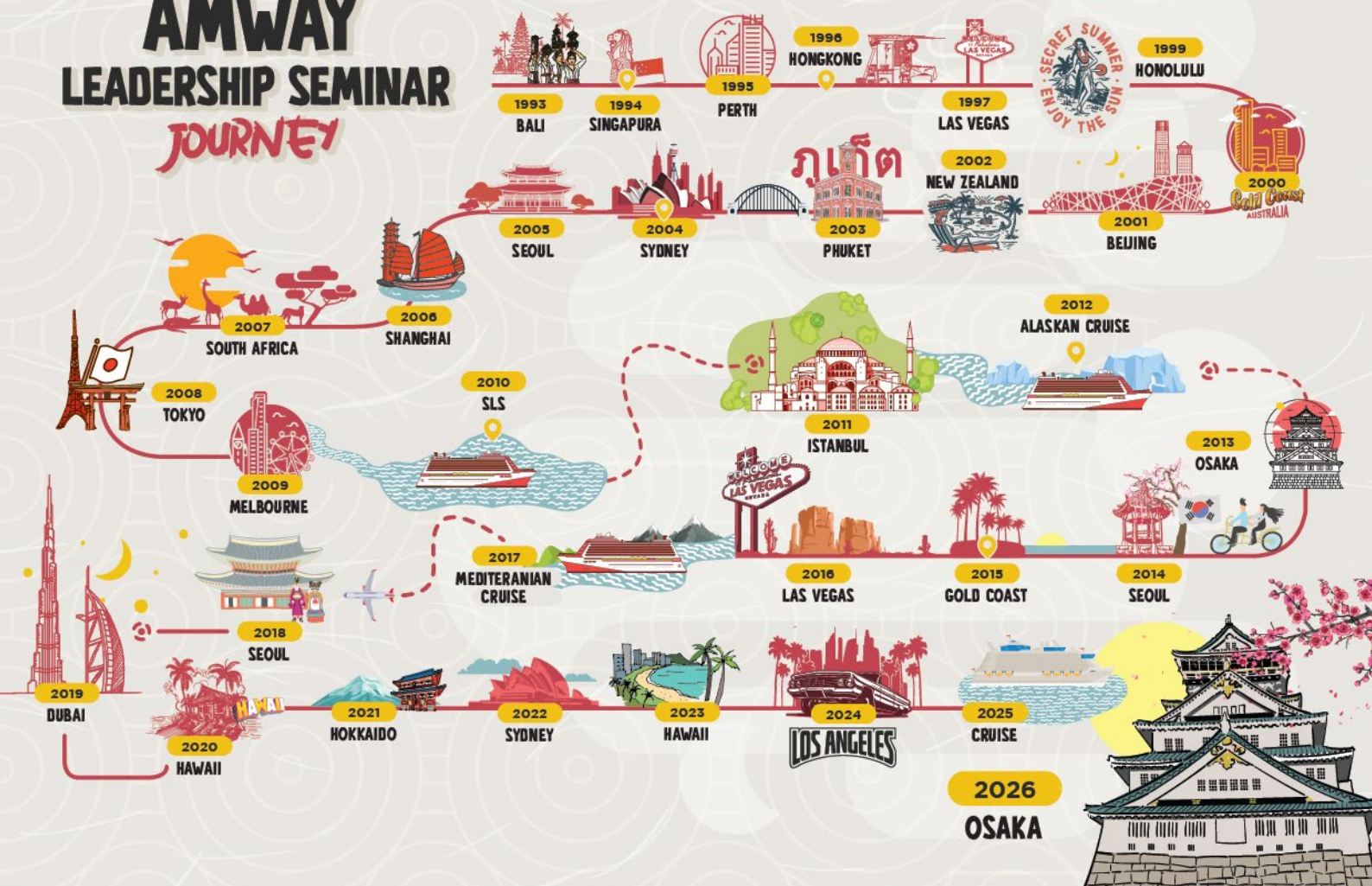
Thank you for your dedication, trust, and enthusiasm.

See you at ALS Cultural Journey of Osaka.

Rizal Arnex

Rizal Arnex
General Manager Amway Indonesia

AMWAY
LEADERSHIP SEMINAR
JOURNEY



AMWAY DIAMOND INVITATIONAL JOURNEY



DI 1997
ALASKAN CRUISE



DI 2001
LONDON



DI 2002
AFRIKA SELATAN



DI 2003
SPANYOL



DI 2004
PRAHA



DI 2005
WHISTLER



DI 2006
AMWAY HQ



DI 2007
MOSCOW



DI 2008
ALASKAN CRUISE



DI 2009
LAS VEGAS



DI 2010
MEDITERRANEAN CRUISE



DI 2011
Switzerland



DI 2012
PARIS



DI 2013



DI 2014



DI 2015
WHISTLER



DI 2016



DI 2017
NORWAY



DI 2018
BARCELONA



DI 2019



DI 2021



DI 2020
MYKONOS



DI 2022



DI 2023



DI 2024



DI 2025



DI 2026



DI 2027
ROCKY MOUNTAIN



HEALTH & WELLBEING

Amway has become a comprehensive **Health + Wellbeing** ecosystem for Amway Business Owners. This is shown through various product solutions, educational programs, communities, and many more.

However, holistic health starts from the gut.
Therefore, the Daily Nutrition for Gut serves as the foundation of holistic health.

IT ALL STARTS FROM THE GUT



The gut has plays an important role in absorbing nutrients that we consume to maintain a healthy body.

But more than that, science has found that **digestive health is the key to overall body health**.

nutrilite
DAILY Nutrition FOR GUT

THE BEST SOLUTION FOR YOUR GUT, BACKED BY SCIENCE

#AllStartsFromGut



Belanja Pintar

HAVE YOU EXPERIENCED THE BENEFITS OF THE BELANJA PINTAR PROGRAM (SMART ORDERING PROGRAM SOP)? IF YOU HAVEN'T JOINED YET, HURRY & SUBSCRIBE NOW!

CHOOSE THE NEW BELANJA PINTAR PRODUCTS THAT MEET YOUR NEEDS!



+ N



MAIN TERMS OF THE NEW BELANJA PINTAR

You are free to choose any product package to subscribe to the New Belanja Pintar program for 6 months. **Requirements**:

- **Minimum 1 NUTRILITE™ ™ Hi-Protein in your package.**
- **Minimum total purchase of Rp800k and no more than Rp20mio.**

EVEN MORE BENEFITS:

100% Cashback COUPON* (without PV/BV)

- Can be used for the same or different products.

Free Delivery

- Saves time and cost.

Automatic Renewal

- To receive your favourite products every month.

Flexible

- Minimum purchase of 800k, choose any products!
- Flexible delivery date. **

NEW MECHANISM of the NEW BELANJA PINTAR





1st MONTH	2nd MONTH	3rd MONTH	4th MONTH	5th MONTH	6nd MONTH

*) Coupon worth 1 month of the New Belanja Pintar package, given automatically after the 6th month payment.

**) On the 5th-25th of each month

Get a cashback coupon after the 6th month payment

NEW BELANJA PINTAR TUTORIAL

Scan *barcode* or visit this link:
https://contenthub.amway.id/belanja-pintar

AMWAY BUSINESS OWNER (ABO)

Runs and builds the Amway business including marketing and selling Amway products as well as sponsorship.

- Can make sales and sponsorship.
- Can purchase products at ABO prices.
- Can use Amway services and facilities (amway.id, health & beauty test, dll)
- Opportunity to learn more about Amway through online and offline trainings.
- There are registration and renewal fees, and the period follows the registration and renewal mechanism.
- Spouses (Husband/Wife) must be registered under the same membership & are not allowed to register separately.

PRIORITY CUSTOMER

ABO's end customer who can purchase Amway products for personal consumption with special benefits as a Priority Customer (also known as Pelanggan Prioritas PP in indonesian language).

- Does not earn income or bonuses.
- Cannot make sales and sponsorship.
- Can purchase products at ABO prices.
- Can use Amway services and facilities (amway.id, health & beauty test, etc)
- No registration and renewal fees (renewal can be done by making at least 1 purchase every 6 months)
- Spouses (Husband/Wife) must be registered under the same membership & are not allowed to register separately.

MARKETING ADVISOR



ABO Leaders from countries outside of Indonesia with a minimum qualification of Emerald Bonus Recipient ("EBR") who meet the requirements and can provide cross-border business consultations to ABO groups in Indonesia within their line of sponsorhip.

- Can recruit and sponsor ABOs & MAs, provide trainings, advice, and promote the Amway business but cannot sell products or starter kits in Indonesia.
- Cannot recruit and sponsor Priority Customers.
- Earn income and bonuses according to the Amway Sales and Marketing Plan.
- Can order and purchase products from Amway Indonesia for personal consumption with a maximum limit of 2,000,000 Personal PV in one fiscal year. (Not for resale)
- Cannot order and purchase durable products.
- Can use Amway services and facilities (amway.id, health & beauty test, etc.).
- There are registration and renewal fees, and the period follows the registration and renewal mechanism.
- Other terms and conditions apply according to the Marketing Advisor Special Provision & Policy.


PY2026
CORE PLUS

PY2026 CORE PLUS

Core Plus+
Early Incentives
(Monthly)

NEW

Path To Bronze

- New mechanism with a fixed total incentive

9%

2.000.000 PV

NEW

Bronze Foundation Incentive+ (BFI)

- A fixed total incentive every qualifed month

15%

6.500.000 PV

NEW

Bronze Builder Incentive+ (BBI)

- A fixed total incentive every qualified month

Bronze Pin

Bronze Builder Incentive Consistency+ (BBIC)

21%

16.000.000 PV

+EXTEND

PATH TO BRONZE


NEW PATH TO BRONZE
02
出口
EXIT
4:30

NEW PATH TO BRONZE

Building early business momentum by encouraging ABOs to sponsor and activate new ABOs through product experience, as a foundation for future network development and business duplication.

Eligibility:
All ABO.

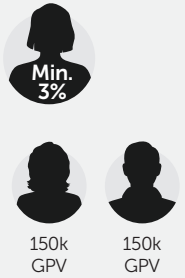
Requirements:

- Achieve a minimum of 3% performance bonus level or more.
- Have at least 2 new ABOs (width), with each new ABO having a minimum of 150.000 Group PV (GPV) in a month to earn Rp 150,000.
- Have at least 3 new ABOs* (width), with each new ABO having a minimum of 150.000 Group PV (GPV) in a month to earn Rp 300,000.

*) New ABOs are deifined as those who have recently joined as ABO or have just been upgraded from Priority Customer in the last 6 months.

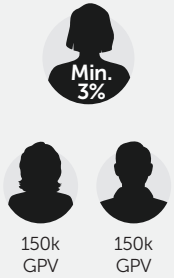
Benefits:

Have 3 New ABOs* and each ABO has a minumum of 150k GPV



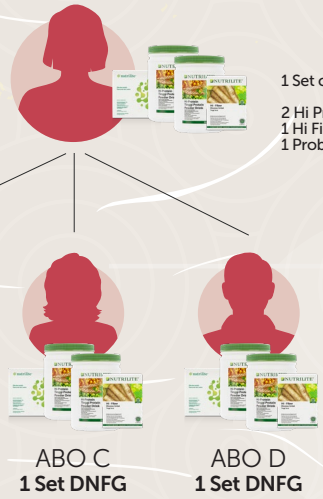
Get Rp 300,000,- incentive per qualified month

Have 2 New ABOs* and each ABO has a minimum of 150k GPV



Get Rp 150,000,- incentive per qualified month

NEW PATH TO BRONZE *with* DNFG



Total 4 Sets of Daily Nutrition for Gut

Rp 52,946 Performance Bonus + **Rp 300,000** New PTB + **Rp 158,838** Differential Bonus

= **Rp 511,784** **ABO A's** Total Monthly Bonus

1 Set of Daily Nutrition for Gut consist of

- 2 Hi-Protein 450gr | PV 85,538 | BV 819,820
- 1 Hi-Fiber | PV 43,388 | BV 416,216
- 1 Probiotik | PV 56,499 | BV 528,829
- 1 Set of Daily Nutrition for Gut can be consumed by 1 person for 30 days.

		PB%	PV	BV	Differential %	Income from
ABO A	1 Set DNFG	3%	185,425	1,764,865	BV x 3%	Rp. 52,946
ABO B	1 Set DNFG	0%	185,425	1,764,865	BV x (3% - 0%)	Rp. 52,946
ABO C	1 Set DNFG	0%	185,425	1,764,865	BV x (3% - 0%)	Rp. 52,946
ABO D	1 Set DNFG	0%	185,425	1,764,865	BV x (3% - 0%)	Rp. 52,946

Performance Bonus	Rp. 52,946
Differential Bonus	Rp. 158,838
New PTB	Rp. 300,000
ABO A's Total Monthly Bonus	**Rp. 511,784**

BRONZE FOUNDATION INCENTIVE+ (BFI)

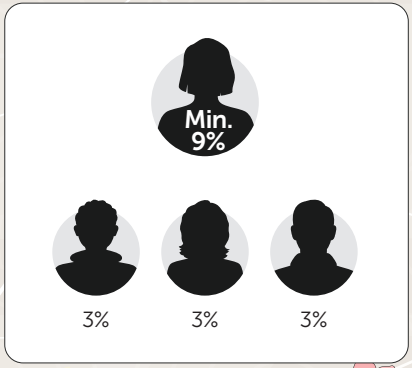
Strengthen the business structure by developing 3 downlines that consistently achieve 3%. This serves as a solid foundation for long-term growth and future leaders development.

Eligibility:

- Maximum 12% Performance Bonus level in the previous performance year.
- Have never received BFI or still within the first 18-month BFI period.

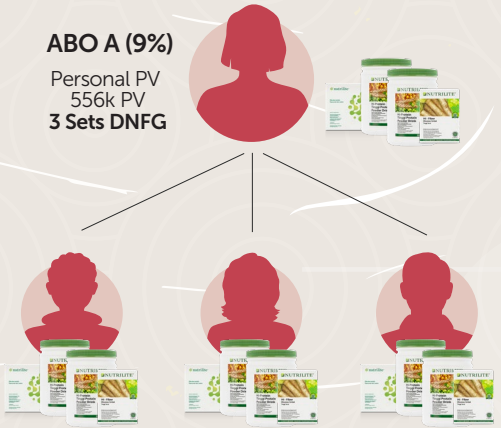
Requirements:

- Achieve at least 9% Performance Bonus level or more
- Have at least 3 downline legs, each leg at least 3% Performance Bonus level.
- Earn a maximum of 12 times within 18 consecutive months from the first qualified month.



BENEFIT
RP 1 MILLION
Per qualified month

NEW PATH TO BRONZE + BRONZE FOUNDATION INCENTIVE *with* DNFG



Total of 12 Sets Daily Nutrition for Gut

Rp 476,514 Performance Bonus + **Rp 300,000** New PTB + **Rp 953,027** Differential Bonus + **Rp 1,000,000** BFI = **Rp 2,729,541** **ABO A's** Total Monthly Bonus

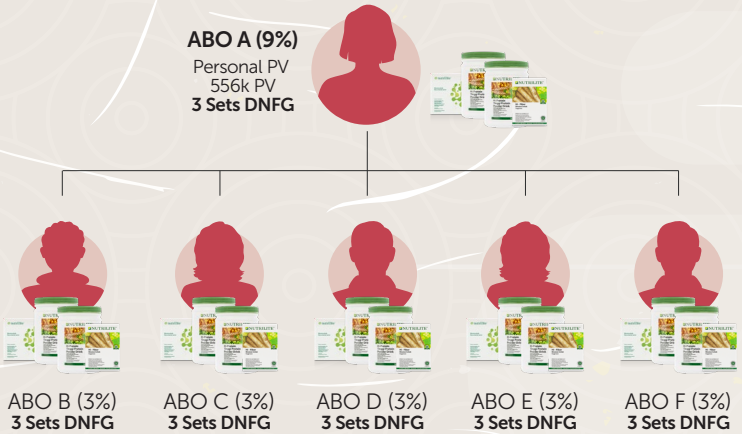
1 Set of Daily Nutrition for Gut consist of

- 2 Hi-Protein 450gr | PV 85,538 | BV 819,820
- 1 Hi-Fiber | PV 43,388 | BV 416,216
- 1 Probiotik| PV 56,499 | BV 528,829
- 1 Set of Daily Nutrition for Gut can be consumed by 1 person for 30 days.

		PB%	PV	BV	Differential %	Income from
ABO A	3 Sets DNFG	9%	556,275	5,294,595	BV x 9%	Rp. 476,514
ABO B	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676
ABO C	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676
ABO D	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676

Performance Bonus	Rp. 476,514
Differential Bonus	Rp. 953,027
New PTB	Rp. 300,000
BFI	Rp. 1,000,000
ABO A's Total Monthly Bonus	**Rp. 2,729,541**

NEW PATH TO BRONZE + BRONZE FOUNDATION INCENTIVE *with* DNFG



Total of 18 Sets Daily Nutrition for Gut

Rp 476,516 Performance Bonus + **Rp 300,000** New PTB + **Rp 1,588,379** Differential Bonus + **Rp 1,000,000** BFI = **Rp 3,364,893** **ABO A's** Total Monthly Bonus



1 Set of Daily Nutrition for Gut consist of

- 2 Hi-Protein 450gr or 500gr | PV 85,538 | BV 819,820
- 1 Hi-Fiber | PV 43,388 | BV 416,216
- 1 Probiotik | PV 56,499 | BV 528,829
- 1 Set of Daily Nutrition for Gut can be consumed by 1 person for 30 days.

		PB%	PV	BV	Differential %	Income from
ABO A	3 Sets DNFG	9%	556,275	5,294,595	BV x 9%	Rp. 476,514
ABO B	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676
ABO C	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676
ABO D	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676
ABO E	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676
ABO F	3 Sets DNFG	3%	556,275	5,294,595	BV x (9% - 3%)	Rp. 317,676

Performance Bonus	Rp. 476,514
Differential Bonus	Rp. 1,588,379
New PTB	Rp. 300,000
BFI	Rp. 1,000,000
ABO A's Total Bonus	**Rp. 3,364,893**

BRONZE BUILDER INCENTIVE (BBI)

Accelerate group development by encouraging ABOs to grow their 3% downlines into 6% Performance Bonus Level by strengthening depth and leadership potential within each downline.

Eligibility:

- Highest qualification is below Gold Producer since September 2022 (Fiscal Year 2023)
- Have not earned BBI or still in the first 18-month BBI period.

Requirements:

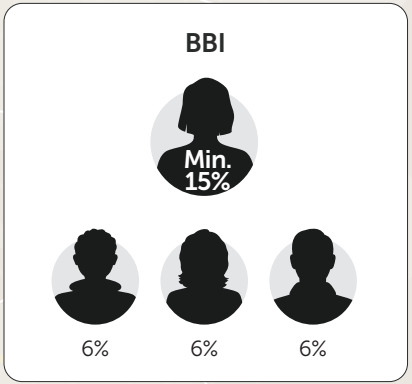
- Mininum 15% performance bonus level or more.
- Have at least three downline legs at least at a minimum level of 6% Performance Bonus.
- Earn maximum of 12 times within an 18-month period.

BBI Consistency:
Same amount (BBI 6x: Rp2 mio, BBI 12x: Rp4 mio)

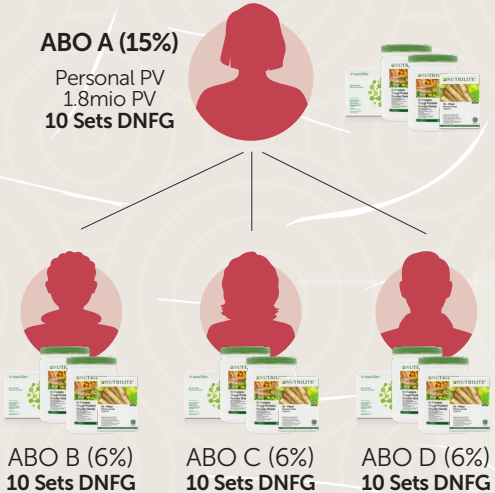
Earn the Bronze Builder Incentive+ (BBI)
up to **6 times**
to receive
Rp 2 million

Earn the Bronze Builder Incentive+ (BBI)
up to **12 kali**
to receive
Rp 4 million

BENEFIT
Rp 3,5 million
each qualified month



BRONZE BUILDER INCENTIVE+



Total of 40 Sets Daily Nutrition for Gut

Rp 2,647,298 Performance Bonus + **Rp 300,000** New PTB + **Rp 4,765,136** Differential Bonus

+ **Rp 1,000,000** BFI + **Rp 3,500,000** BBI = **Rp 12,212,433** ABO A's Total Monthly Bonus

1 Set of Daily Nutrition for Gut consist of

- 2 Hi-Protein 450gr | PV 85,538 | BV 819,820
- 1 Hi-Fiber | PV 43,388 | BV 416,216
- 1 Probiotik | PV 56,499 | BV 528,829
- 1 Set of Daily Nutrition for Gut can be consumed by 1 person for 30 days.

		PB%	PV	BV	Differential %	Income from
ABO A	10 Sets DNFG	15%	1,854,250	17,648,650	BV x 15%	Rp. 2,647,298
ABO B	10 Sets DNFG	6%	1,854,250	17,648,650	BV x (15% - 6%)	Rp. 1,588,379
ABO C	10 Sets DNFG	6%	1,854,250	17,648,650	BV x (15% - 6%)	Rp. 1,588,379
ABO D	10 Sets DNFG	6%	1,854,250	17,648,650	BV x (15% - 6%)	Rp. 1,588,379

Performance Bonus	Rp. 2,647,298
Differential Bonus	Rp. 4,765,136
New PTB	Rp. 300,000
BFI	Rp. 1,000,000
BBI	Rp. 3,500,000
ABO A's Total Monthly Bonus	**Rp. 12,212,433**

PY2026 CORE PLUS

Core Plus+
Leader Incentives
(Annual)

21%

NEW

Personal Group Growth Incentive+ (PQ)

- PQ1 – 12 with fixed total incentive.
- PQ12 with full volume (192 million RPV or more)

Frontline Growth Incentive+ (FQ)

NEW

Special Incentives Towards AI35 - A70

- New Platinum, New Emerald, New Diamond

NEW

Two time Cash Incentive+ (TTCI)

- Add Platinum TTCI
- New TTCI Schedule Amount

PERSONAL GROUP GROWTH INCENTIVE+ (PQ)

PERSONAL GROUP GROWTH INCENTIVE+ IS AN ADDITIONAL REWARD WITH FIXED-VALUE BONUS GIVEN TO ABO LEADERS WHO SUCCESSFULLY MAINTAIN OR INCREASE THEIR QUALIFIED MONTHS (PQs).

THIS INCENTIVE IS NOT AWARDED TO ABOs WITH DECREASED NUMBER OF QUALIFIED MONTHS (PQs)

WHAT'S PQ?

Qualified months that are calculated using the Ruby PV (RPV) concept with the following conditions:

- ✔ Personal PV
- ✔ Group PV including pass up PV from downlines who do not qualify at 21%.
- ✖ DOES NOT include pass up from Platinum downline (regardless of PV).

WHO IS ELIGIBLE?

Qualified Silver Producer and above.

Eligibility:

- Generate 1,800,000 Personal PV or more each year.
- Earn Personal Q (PQ) every month by achieving 16,000,000 Ruby PV or 6,500,000 Ruby PV* with at least 1 leg reaching 21% Performance Bonus.
- Generate a minimum of 78,000,000 Ruby PV or more each fiscal year.

*) Ruby PV: Personal Volume PLUS Pass-Up from in-market legs that are below 21% Performance Bonus Level. RUBY PV does NOT INCLUDE: Volume from qualified Platinum downline,even if they are below 21% Performance Bonus Level.

PERSONAL GROUP GROWTH INCENTIVE+ (PQ)

How to calculate:

Step 1

- Count the number of PQs earned in the previous fiscal year.

Step 2

- Count the number of PQs in the current fiscal year and compare it to the previous fiscal year to determine whether it has decreased, maintained, or increased.

Step 3

- Use the PQ Bracket table to see the bonus amount based on the number of PQs earned in the current fiscal year. This bonus is not awarded to ABOs whose number of Qualified Months (PQs) in the current fiscal year is lower than in the previous fiscal year.



Total PQs	Total Fixed PQ Bonus
1	Rp 5,000,000
2	Rp 7,500,000
3	Rp 10,000,000
4	Rp 15,000,000
5	Rp 20,000,000
6	Rp 25,000,000
7	Rp 30,000,000
8	Rp 35,000,000
9	Rp 40,000,000
10	Rp 45,000,000
11	Rp 50,000,000
12	Rp 55,000,000
12 + 192 million Ruby PV or more	Rp 65,000,000

EXAMPLE

PERSONAL GROUP GROWTH INCENTIVE+ (PQ)



Example 1 :

ABO A	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	TTL	PQ%
PY25	PQ	PQ	PQ	PQ	X	X	PQ	PQ	PQ	PQ	X	PQ	-	9PQ
PY26	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	-	12PQ

ABO A achieved Platinum in PY25 with 9PQs
ABO A achieved Founders Platinum in PY26 with 12 PQs
ABO A increased their total PQs in PY26, earning a 12 PQ bracket bonus of Rp55,000,000

Example 2 :

ABO A	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	TTL	PQ%
PY25	PQ	X	PQ	PQ	X	X	PQ	PQ	X	PQ	X	X	-	6PQ
PY26	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	-	12PQ

ABO B achieved Platinum in PY25 with 6PQs
ABO B achieved Founders Platinum in PY26 with 12PQs
ABO A increased their total PQs in PY26, earning a 12 PQ bracket bonus of Rp55,000,000

Example 3 :

ABO A	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	TTL	PQ%
PY25	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	-	12PQ
PY26	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	PQ	-	12PQ

ABO C achieved Founders Platinum in PY25 with 12PQs
ABO C achieved Founders Platinum in PY26 with PQ12+192 mio Ruby PV
ABO A increased/ maintained the total 12 PQs in PY26, earning a 12 PQ + 192 million Ruby PV bracket bonus of Rp 65,000,000

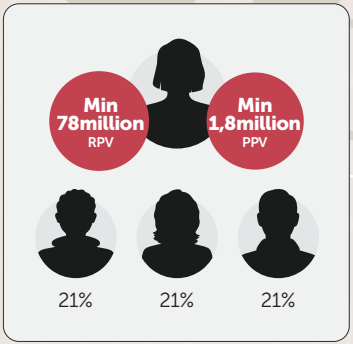
FRONTLINE GROWTH INCENTIVE+ (FQ)

Frontline Growth Incentive+ is an additional reward given to Leaders who have succesfully increased or maintained their frontlines achieving qualified Q months.

Eligibility:
At least qualified as Founders Platinum.

Requirements :

- Earn an FQ each month for every in-market frontline leader who qualifies at 21% Performance Bonus level
- Increase or maintain the number of FQs each year compared to previous performance year.
- Have a minimum accummulation of 1,800,000 Personal PV each year.
- Generate a minimum of **78,000,000 Ruby PV** or higher each year.



Total FQs compared to the previous year	Annual multiplier percentage earned	Against
Maintain FQ	10%	**Total Leadership bonus** on the current fiscal year
+1 to +2 FQ	20%	
+3 to +5 FQ	25%	
+6 FQ or more	30%	

FRONTLINE GROWTH INCENTIVE+ (FQ)

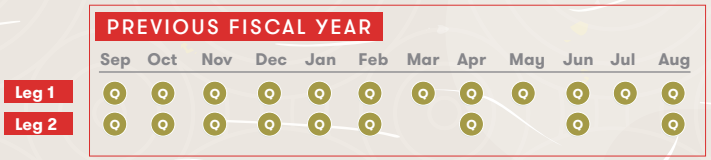
How to calculate :

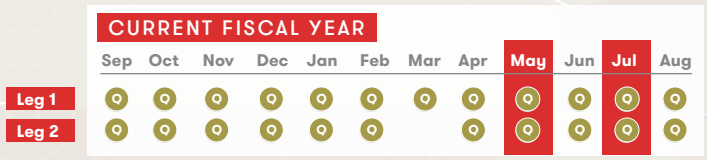
Step 1
- Count the number of FQs earned in the current fiscal year and the previous fiscal year.

Step 2
- Calculate the difference in the number of FQs between the current fiscal year and the previous fiscal year.

Step 3
- Use the multiplier table to determine the multiplier percentage based on the difference in the number of FQs.

Step 4
- Apply the percentage against the total leadership bonus earned in one year.





SPECIAL INCENTIVE TOWARDS A135-A70



SPECIAL INCENTIVE TOWARDS A135 – A70

Objective:

- To have more Diamonds by A70, start building from Platinum-Emerald up to Diamond as soon as possible.

Eligibility:

- New Platinum
- New Emerald
- New Diamond

Period:

- **3 Year Period (fiscal year 2026 - 2028)**

Disclaimer: For new Emerald and Diamond pin levels, ABOs must qualify with in-market legs (EBR and DBR).

NEW DIAMOND
+ RP 55MILLION

NEW EMERALD
+ RP 45MILLION

NEW PLATINUM
+ RP 10MILLION

TWO-TIME CASH INCENTIVE (TTCI)

To increase potential rewards from Platinum to Founders Diamond and to motivate you to qualify a new Pin or requalify in the second year.

PIN LEVEL	First Year (IDR)	Second Year (IDR)	Total TTCI
Platinum	Rp 15 Million	Rp 15 Million	Rp 30 Million
Founders Platinum	Rp 30 Million	Rp 30 Million	Rp 60 Million
Sapphire	Rp 40 Million	Rp 40 Million	Rp 80 Million
Founders Sapphire	Rp 55 Million	Rp 55 Million	Rp 110 Million
Emerald	Rp 90 Million	Rp 90 Million	Rp 180 Million
Founders Emerald	Rp 105 Million	Rp 105 Million	Rp 210 Million
Diamond	Rp 130 Million	Rp 130 Million	Rp 260 Million
Founders Diamond	Rp 150 Million	Rp 150 Million	Rp 300 Million

* ABOs who have never qualified Emerald to Founders Diamond Pins with in-market legs (EBR and DBR) from fiscal year 2023, can earn their first year TTCI if they qualify Emerald up to Founders Diamond pin with in-market legs (EBR and DBR) in Fiscal Year 2026.

* For new Emerald and Diamond pin levels, ABOs must qualify with in-market legs (EBR and DBR).

GO FOUNDERS PLATINUM NOW

Qualify as Founders Platinum with one of these requirements:

12 MONTHS

Silver Producer Qualification

OR

10-11 SP months & 230,400,000
Volume quivalency(VE)

OR

10-11 SP months & 192,000,000
Group PV (GPV)

- The qualification method applies within one fiscal year.
- Qualification with Group PV will remain valid until Fiscal Year 2026.

The difference between Volume Equivalency (VE), Group PV (GPV), and Ruby PV (RPV).

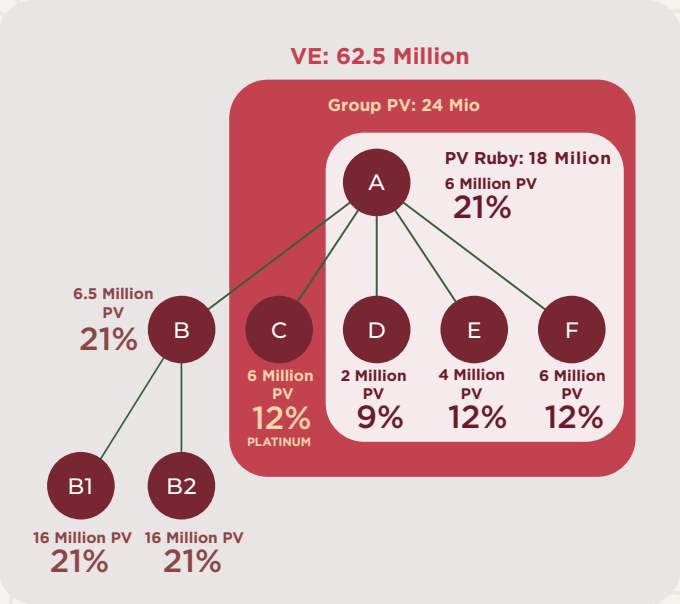


Illustration:

- ABO A has a number of frontlines including ABO B who is qualified at 21% and who also has a downline qualified at 21% (BI & B2) and ABO C who is a qualified Platinum.
- The Volume Equivalency (VE) is calculated from the entire volume generated in ABO A's group which includes all the downlines qualified at 21%

NEW PLATINUM



TOTAL CORE PLAN BONUS = Rp. 160,000,000

TOTAL CORE PLUS BONUS = Rp. 52,600,000
(New PTB, BFI, BBI, BBIC)

TOTAL CORE PLUS BONUS = Rp. 25,000,000
(PQ – 6)

TTCI PLATINUM = Rp. 15,000,000

SPECIAL INCENTIVE = Rp. 10,000,000

=

TOTAL ANNUAL BONUS

RP. 262,600,000

+

NEW PLATINUM SEMINAR BALI

DISCLAIMER: THIS POTENTIAL INCOME IS ONLY AN ILLUSTRATION, DEPENDING ON THE BUSINESS CONDITIONS OF EACH ABO

NEW EMERALD



TOTAL CORE PLAN BONUS = Rp. 532,000,000

TOTAL CORE PLUS BONUS = Rp. 145,000,000
(New PTB, PQ-12, FQ-30%)

TTCI EMERALD = Rp. 90,000,000

SPECIAL INCENTIVE = Rp. 45,000,000

EMERALD BONUS RECIPIENT

=

TOTAL ANNUAL BONUS

RP. 864,000,000

+

AMWAY LEADERSHIP SEMINAR

DISCLAIMER: THIS POTENTIAL INCOME IS ONLY AN ILLUSTRATION, DEPENDING ON THE BUSINESS CONDITIONS OF EACH ABO

NEW DIAMOND



TOTAL CORE PLAN BONUS = RP. 820,000,000

TOTAL CORE PLUS BONUS = Rp. 231,000,000
(New PTB, PQ-12, FQ-30%)

TTCI Diamond = Rp. 130,000,000

SPECIAL INCENTIVE = Rp. 55,000,000

EMERALD BONUS RECIPIENT

DIAMOND BONUS RECIPIENT

=

TOTAL ANNUAL BONUS

RP. 1,376,000,000

+

DIAMOND INVITATIONAL

+

AMWAY LEADERSHIP SEMINAR

DISCLAIMER: THIS POTENTIAL INCOME IS ONLY AN ILLUSTRATION, DEPENDING ON THE BUSINESS CONDITIONS OF EACH ABO

GLOBAL AWARD RECOGNITION (GAR)





GLOBAL AWARD RECOGNITION (GAR)

Objective :

- ABO must qualify as Founders Diamond by becoming EBR through 6 or more Q12 legs in at least their first and second business, including international legs.
- Global Award based on combined performances from their first and second multiple business.
- Executive Diamond is an initial step towards Global Award Recognition (6 FP legs & 10 QCs).

NEW

Founders Platinum Leg

Use one Q6 Platinum leg in width to meet the requirements for Double Diamond and above.

Platinum Legs must be downlines from the #1 and/or #2 Multiple Business.

NEW

Qualification Credit (QC)

Q6 Qualfied Platinum can contribute to the total QCs and will apply from PY 26.

QCs from Platinum and Founders Platinum is limited up to 3 per leg.

GLOBAL AWARD RECOGNITION QUALIFICATION CRITERIA

AWARD LEVEL	Width : FP Legs*	Depth: QC	
Founders Crown Ambassador	14+	100	Up to 12 QC per leg
Crown Ambassador	14+	88	
Founders Crown	12+	76	
Crown	12+	64	
Founders Triple Diamond	10+	52	Up to 12 QC per leg
Triple Diamond	10+	43	
Founders Double Diamond	8+	34	Up to 9 QC per leg
Double Diamond NEW!	8+	25	
Founders Executive Diamond	6+	16	Up to 6 QC per leg
Executive Diamond	6+	10	

QUALIFICATION CREDITS CALCULATION

Downline Qualifier	QC
Platinum	0.5†
Founders Platinum (FP)	1.0†
Emerald Bonus Recipient (EBR)	1.5
Diamond Bonus Recipient (DBR)	3.0
Founders Diamond Bonus Recipient (FDBR)	6.0

† Up to 3 QCs, each leg from Platinum or FP, EBR, DBR, FDBR must also be Founders Platinum to be counted.

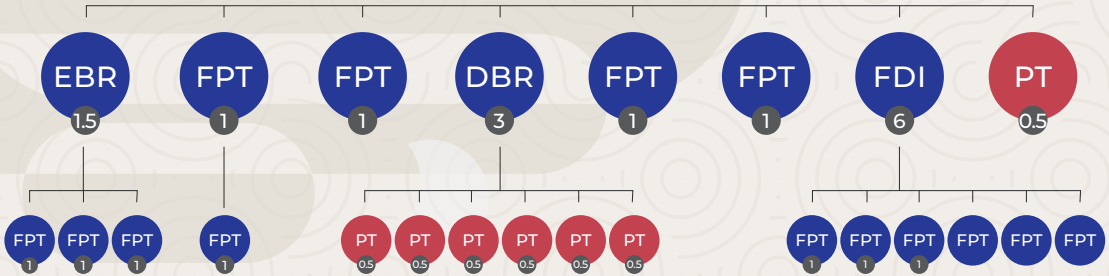
* Starting from Double Diamond, **one Platinum leg** can contribute to the width calculation.

UNDERSTANDING WIDTH :
Founders Platinum & Platinum Legs

- In this example, use one Q6 leg in width to meet the requirement as Double Diamond above.
- Use 6 Platinum Q6 in width to get 0.5 Qualification Credit from each Platinum and a maximum of 3 QC per leg.



Double Diamond
FPT leg + **PT leg 1** = Total 8
QC 21.5 + **QC from PT 3.5** = Total QC 25

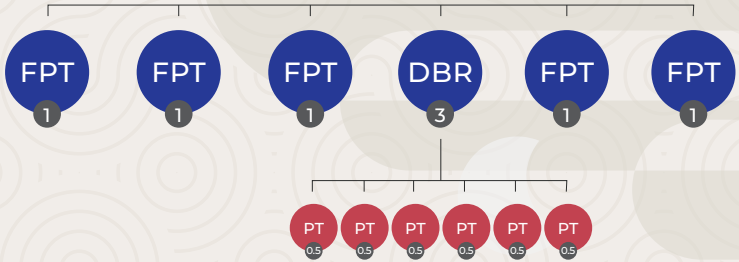


UNDERSTANDING DEPTH:

- Qualification Credit (QC) earned based on the development of downline Leaders.
- And use six Platinum Q6 in depth to get 0.5 Qualification Credit (QC) from each Platinum with a limit of 3 QCs per leg.



Executive Diamond
F.PT leg 6
QC 8 + **QC from PT 3** = Total QC **11**



TWO-TIME CASH AWARD QUALIFICATION TABLE

GAR LEVEL	First Year Cash Award*	Second Year Cash Award*	Total Potential Payment
Executive Diamond*	Rp 270 Million	Rp 90 Million	Rp 360 Million
Founders Executive Diamond*	Rp 300 Million	Rp 100 Million	Rp 400 Million
Double Diamond	Rp 370 Million	Rp 130 Million	Rp 500 Million
Founders Double Diamond	Rp 520 Million	Rp 180 Million	Rp 700 Million
Triple Diamond	Rp 670 Million	Rp 230 Million	Rp 900 Million
Founders Triple Diamond	Rp 890 Million	Rp 300 Million	Rp 1.19 Billion
Crown	Rp 1.19 Billion	Rp 400 Million	Rp 1.59 Billion
Founders Crown	Rp 1.49 Billion	Rp 500 Million	Rp 1.99 Billion
Crown Ambassador	Rp 1.77 Billion	Rp 600 Million	Rp 2.37 Billion
Founders Crown Ambassador	Rp 2.08 Billion	Rp 702 Million	Rp 2.782 Billion



* The new discretionary TTCA will only be paid to ABOs who achieve Executive Diamond and/or Founders Executive Diamond starting from fiscal year 2020, using the same calculation mechanism as the Core Plan TTCA for Double Diamond and above.

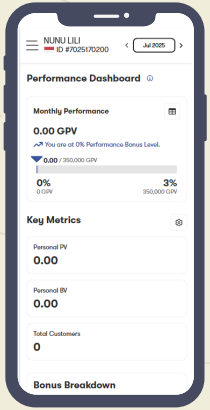
DIGITAL TOOLS



SCAN TO GET AMWAY ECOMMERCE GUIDE

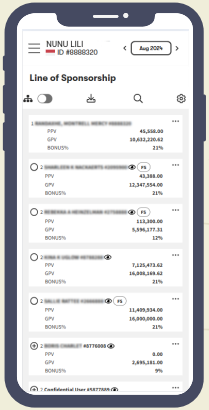
DIGITAL TOOLS

Now, it's easier to manage your Amway business with the business support tools.



New MyBiz

How to access:
After logging in to **amway.id**
> Business Center > New MyBiz (Core Plus Tracking Tool)



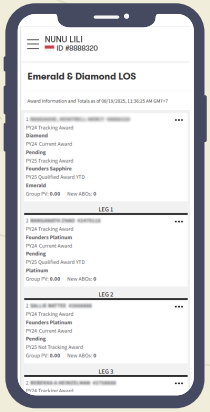
Garis Sponsorisasi (LOS)

How to access:
After logging in to **amway.id**
> Business Center > Line of Sponsorship (LOS)

The new Line of Sponsorship (LOS) has been updated to include a new feature which displays the Key Performance Indicators (KPI) to make it easier for you to track your downline's performance and provide necessarry trainings.

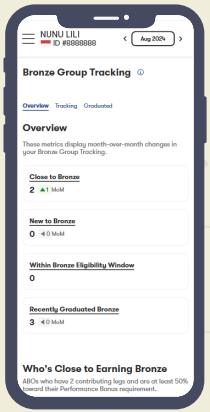
DIGITAL TOOLS

Now it's easier to manage your Amway business with the business support tools.



Emerald Diamond Line of Sponsorship (EDLOS)

Aside from the usual Line of Sponsorship (LOS) tracking, ABOs who achieve EMERALD or DIAMOND above may access business information of Platinum ABOs and above in their respective Emerald and Diamond groups. This information will make it easier for you to provide coaching for leaders in your group and manage qualifications.



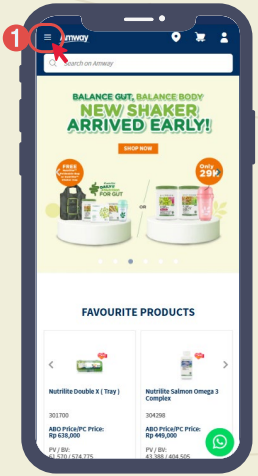
Bronze Group Tracking

How to access:
After logging in to **amway.id > Business Center > New MyBiz (Core Plus Tracking Tool) > Group > Bronze Group Tracking**

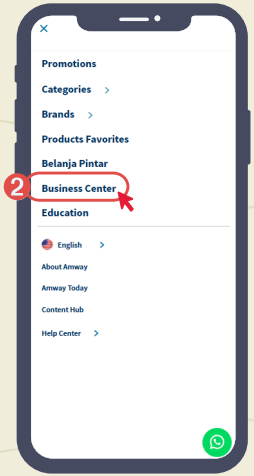
How to access the Business Tools

DIGITAL TOOLS

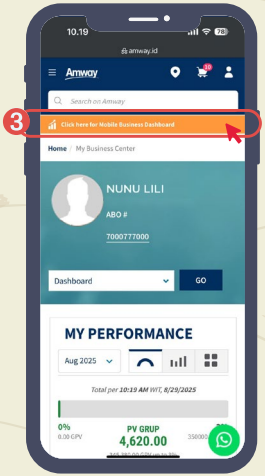
Now, it's easier to manage your Amway business with the business support tools.



1. Login to www.amway.id ➜ select mega menu on the top left.



2. Click "**Business Center**"



3. Click the orange sticker on the website (if using mobile phone) or directly access **https://biz.amway.id**

NEW PLATINUM SEMINAR *Bali*

















QUALIFY AS NEW PLATINUMS WITH A MINIMUM OF 6Qs IN FISCAL YEAR 2026.



ALS SPECIAL PROGRAM TOWARDS AMWAY INDONESIA 35TH ANNIVERSARY



GOOD REPUTATION CRITERIA THAT ABOs MUST HAVE

TO QUALIFY FOR CORE PLUS+, FAA, AND TO PARTICIPATE IN SPECIAL SEMINAR PROGRAMS ORGANIZED BY AMWAY, ABOS MUST HAVE GOOD REPUTATION, SUCH AS:

1. Complies with applicable rules, laws, and regulations.
2. Do not defend or support ABO behaviors that do not meet the above mentioned criteria.
3. Does not perform any action that violate the Amway code of conduct and policy guidelines.
4. Does not perform any action that can negatively impact Amway's reputation, business, and ABO.
5. Report to Amway upon discovering any misconduct committed or potentially committed by their downline, and providing education to their downline to operate the business in accordance with the applicable regulations.





PERIOD : PY2026 - PY2028



ELIGIBILITY: FOUNDERS PLATINUM & ABOVE

You can participate if you meet one of the following requirements:

- Achieve New Founders Platinum and above in PY 26
- Requalify as Founders Emerald and above in PY 26
- Requalify as Founders Platinum up to Emerald :
  - Grow at least +2 FQs compared to last year (LY)
  - Have a minimum of 78 Million Ruby PV annually

	PY 2025	PY 2026
EXAMPLE 1	YOU — A Founders Platinum Level 6FQ	ANDA — A Founders Platinum Level 9FQ **78 million Ruby PV** QUALFIIED ALS
EXAMPLE 2	YOU — A Founders Platinum Level 12FQ	ANDA — A (12FQ), B (2FQ) Founders Platinum Level **78 million Ruby PV** QUALFIIED ALS

Note:

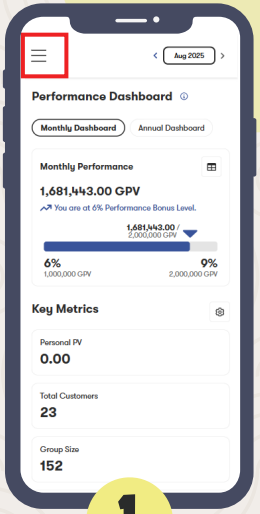
- **New move upper and first to third-time trip qualifiers must attend the Amway Leadership Seminar and are not eligible for cash replacement.**
- **All Emeralds and above must qualify as Emerald Bonus Recipient (EBR).**



HOW TO TRACK FQ?

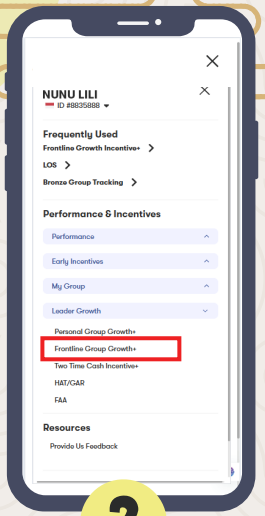
How to access:

After logging in to amway.id > Business Center > MyBiz Baru (Core Plus Tracking Tool) > Leader Incentive > Frontline Growth Incentive (FQ)



1

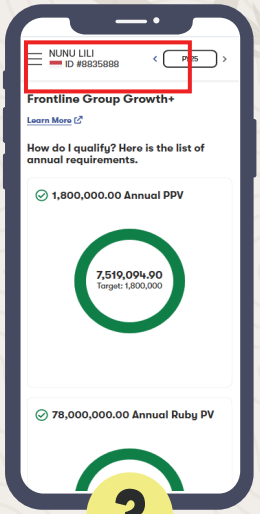
Click menu in the MyBiz main page MyBiz.



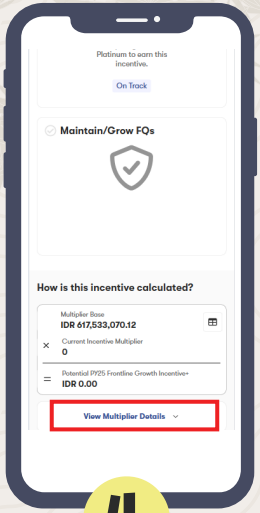
2

On the Leader Incentive, click Frontline Growth Incentive+ (FQ).

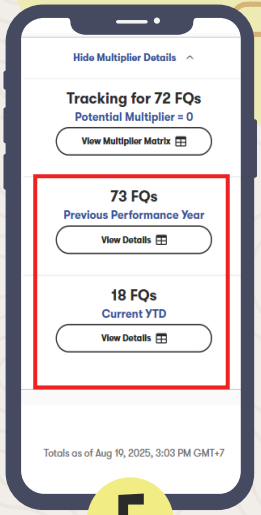




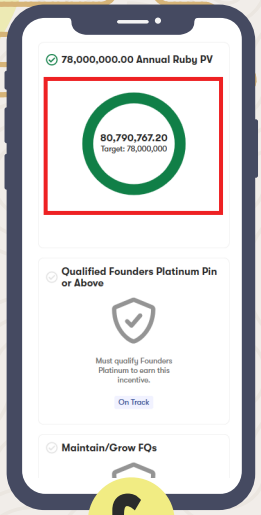
This is the FQ page.



On the FQ page, click "See Multiplier Details".



Upon expanding, you will see the number of the previous Performance Year FQ and Current YTD FQ.



Continue to scroll down, you will see the Ruby PV tracking as shown in the screen above.



FUTURE DIAMOND SUMMIT AT WUXI

Qualify as EBR & Above in PY27.



START NOW FOR THE FUTURE!

BUILDING BLOCK JOURNEY



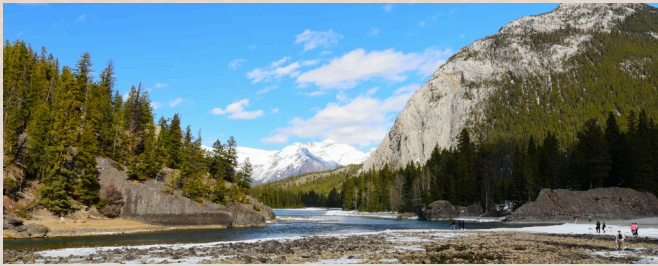




3%	9%	15%	21% Silver Producer	Platinum	Emerald	Diamond
						Diamond Invitational (DI)
					Amway Leadership Seminar (ALS) & Future Diamond Summit	Amway Leadership Seminar (ALS) & Future Diamond Summit
					FQ	FQ
			BFI, BBI, BBIC	Special Incentive & TTCI	Special Incentive & TTCI	Special Incentive & TTCI
		BBI & BBIC	PQ	NPS	PQ	PQ
PTB	PTB	PTB	PTB	PTB	PTB	PTB
Core Plan	Core Plan	Core Plan	Core Plan	Core Plan	Core Plan	Core Plan
	BFI	BFI				

DIAMOND INVITATIONAL

ROCKY MOUNTAIN













ELIGIBILITY & REQUIREMENTS

NEW PATH TO BRONZE

Eligibility :
All ABO

Requirements:

- Achieve a minimum of 3% performance bonus level.
- Have at least 2 new ABOs (width), with each new ABO having a minimum of 150,000 Group PV (GPV) in a month to earn **Rp 150,000**.*
- Have at least 3 new ABOs (width), with each new ABO having a minimum of 150,000 Group PV (GPV) in a month to earn **Rp 300,000**.*

*) New ABOs are defined as those who have recently joined as ABO or have just been upgraded from Priority Customer in the last 6 months.

BRONZE FOUNDATION INCENTIVE+

Eligibility:

- Maximum at 12% Performance Bonus level in the previous performance year.
- Have not earned BFI or still in the first 18-month BFI period

Requirements:

- Achieve at least 9% Performance Bonus level.
- Have at least three downline legs at least at a minimum level of 3% Performance Bonus.
- Earn a maximum of 12 times within 18 consecutive months since the first qualified month.

Payment:
Rp 1,000,000 per month every qualified month.

Note: ABOs who meet the requirements of Restart BFI will receive the above payment starting from PY2026.

ELIGIBILITY & REQUIREMENTS

BRONZE BUILDER INCENTIVE+

Eligibility:

- Highest qualification is below Gold Producer since September 2022 (Fiscal Year 2023).
- Have not received BBI or still in the first 18-month BBI period.

Requirements:

- Achieve a minimum of 15% Performance Bonus level.
- Have at least three downline legs at a minimum level of 6% Performance Bonus.
- Earn a maximum of 12 times in 18 consecutive months since the first qualified month.

Payment:
Rp 3,500,000 per each qualified month.

Note: ABOs who meet the requirements of Restart BBI will receive the above payment starting from PY2026.

BRONZE BUILDER INCENTIVE+ CONSISTENCY

Requirements :

- Earn one time incentive when you consistently meet the Bronze Builder Incentive+ requirements for the 6th & 12th times.

Incentive Payment:

- Earn Rp 2,000,000 BBI Consistency when you achieve 6 BBI months.
- Earn Rp 4,000,000 BBI Consistency when

ELIGIBILITY & REQUIREMENTS

PERSONAL GROUP GROWTH INCENTIVE (PQ)

Eligibility:
Silver Producer & above

Requirements:

- Increase or maintain your total PQs compared to the previous performance year. No incentive will be earned if PQs decrease compared to the previous year.
- Have a minimum of 1,800,000 Personal PV each year.
- Earn Personal Q (PQ) each month if you achieve 16,000,000 Ruby PV or 6,500,000 Ruby PV by having 1 or more legs who achieve 21% Performance Bonus.*
- Generate a minimum of 78,000,000 Ruby PV each performance year.

*) Ruby PV does not include pass up from Platinum downlines who do not not qualify at 21% Performance Bonus Level.

*) Ruby PV does not include pass up from Platinum downlines who do not achieve 21% Performance Bonus Level in that month.

FRONTLINE GROWTH INCENTIVE (FQ)

Eligibility:
Founders Platinum & above

Requirements:

- Earn an FQ each month for every in-market frontline leader who qualifies at 21% Performance Bonus level.
- Increase or maintain number of FQs each year compared to previous performance year.
- Have a minimum of accumulated 1,800,000 Personal PV each year.
- Generate a minimum of 78,000,000 Ruby PV each year.

ELIGIBILITY & REQUIREMENTS

TWO-TIME CASH INCENTIVE (TTCI)

Requirements:

- First time to qualify as Platinum to Founders Diamond in PY26 to receive the first year TTCI, and requalify for the same pin level in PY27 to get the second year TTCI.
- Qualify as Founders Platinum for 12 Qualified Months or 10/11 Qualified Months with 230,400,000 Volume Equivalency (VE) or 10/11 qualified months with 192,000,000 Group PV (GPV).
- ABOs with Emerald to Founders Diamond pin level must qualify with in-market legs (EBR and DBR).
- ABOs who have not qualified as Emerald to Founders Diamond Pin with in-market legs (EBR and DBR) since PY23, may earn the first year TTCI if they qualify Emerald to Founders Diamond Pin with in-market legs (EBR and DBR) in PY26.
- New qualifiers from Founders Platinum to Founders Diamond in PY25 who requalify in PY26 will receive the Second Year TTCI, provided they had requalified at the same pin level in PY25.

Payment:

- Receive payment for the first time qualification of higher pin level than current pin and receive payment for the second year requalification in following consecutive year.
- Payments are cumulative, ABOs may earn more than one Two Time Cash Incentive+ by achieving multiple qualifications in the same year.
- ABOs will still receive Two-Time Cash Incentive+ in the second year even though they achieve a higher pin level in the first year, and requalify for a lower pin level in the second year.
- For the Non Founders Pin level qualification, TTCI will be paid in the following month during the currect performance year. For Founders pin level qualification, TTCI will be paid annually.

Amway

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